

Residential Home Loan Rates

as at 8/02/2010

Product	Type	Retail Rate	Comparison Rate
Introductory Rate Loan	1 Year	5.24%	
Introductory Rate Loan	Ongoing	6.22%	6.16%
Lifestyle Variable	Variable	6.34%	6.36%
Low Doc	Variable	6.93%	6.96%
Construction	Variable	6.29%	6.30%
Lifestyle Fixed	1 year fixed	7.12%	6.33%
Lifestyle Fixed	2 year fixed	7.49%	6.48%
Lifestyle Fixed	3 year fixed	7.72%	6.64%
Lifestyle Fixed	4 year fixed	7.98%	6.84%
Lifestyle Fixed	5 year fixed	8.11%	7.02%
Discount Package			
New Horizons	Discounts from .35%		
Specialist Lending credit impaired accepted			
Full Doc	From	7.15%	7.18%
Lodoc	From	7.88%	7.91%
Lodoc Plus	From	8.05%	8.08%
Commercial Loan	Variable	8.29%	

Need more information?

For further information about these packages simply call our team on 1300 288 828.

Terms and conditions

Please check our website for all fees and charges relating to all products or your Wilson National Mortgage Consultant. Fixed rates are indicative and actual rate is the advertised rate at the settlement date. Fixed rate options for additional products available on request. All rates are indicative and the effective rate is the advertised rate at settlement. The comparison rates apply to the loan amount of \$350,000 over 30 years. Different amounts and terms will result in different comparison rates. Costs such as redraw fees or early repayment fees and cost savings such as waivers are not included in the comparison rate but may affect the cost of the loan. Qualifying criteria and full terms and conditions are available on application.